

# Retail Edition

A unified commerce solution

“Acumatica has really allowed us to step into what it means to truly be a connected and digital business.”

– Bryan Papé, Founder & CEO, [Miir](#)



## A Complete Business Management Platform for Omnichannel Sales

Sell anywhere with Acumatica Retail Edition, a modern solution that streamlines operations and drives growth. Sync seamlessly with Amazon, Shopify, and BigCommerce, ensuring smooth order fulfillment, accounting, and reporting. Connect directly with POS devices for brick-and-mortar, showroom, or counter sales. Expose inventory levels to buyers through secure storefronts and customer portals with self-service order tracking.

Leverage AI-driven analytics to identify trends and prevent issues. Deliver personalized pricing, loyalty programs, and superior customer support with built-in CRM. Manage returns across channels and make informed decisions with dynamic reports and actionable dashboards. Built for scalability, Acumatica ensures effortless adaptability as your business evolves—giving you a competitive edge.



# Empower Everyone with Role-Based Dashboards, Seamless Collaboration, and Intuitive Navigation

Acumatica's modern ERP applications streamline operations on a single, connected platform for employees to manage daily tasks and strategic goals. Improve customer satisfaction and drive long-term growth with role-based dashboards, configurable workflows, and embedded AI.



“A big feather in Acumatica’s cap is that they were able to understand what we were trying to do (integrate some 80 Shopify sites to facilitate drops) and accomplish it in a world that didn’t really exist four years before.”

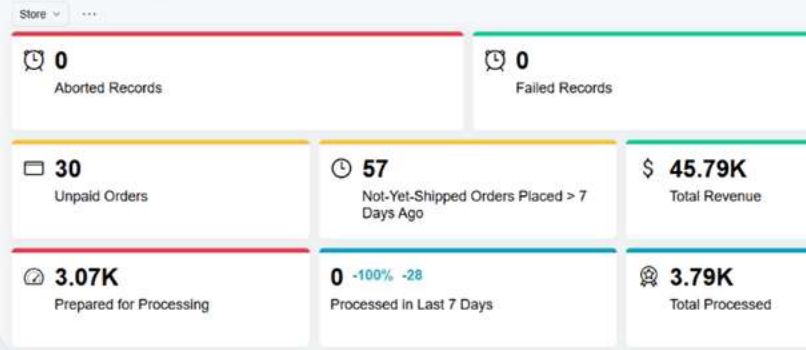
– Mark Bubb, Co-Owner and Chief Operating Officer, [Killer Merch](#)



## Commerce & Point of Sale

Acumatica's native integrations with Amazon, Shopify, and BigCommerce enable you to connect your digital commerce storefront with Acumatica's financials, inventory, product information, and fulfillment—in real time.

### Commerce Sync Monitoring



Sales Orders  
SO 000529 - Agrilink Food

Order Type: SO  
Order Nbr: 000529  
Status: Open  
Date: 7/3/2025  
Requested On: 7/23/2025  
Customer Order Nbr:  
External Reference:

Customer: FULIAURI - Agrilink Food  
Location: MAIN - Primary Location  
Contact:  
Currency: USD  
Project: X - Non-Project Code  
Description: Food Order

Ordered Qty: 300.00  
Detail Total: 10,006.50  
Line Discounts: 0.00  
Document Discounts: 0.00  
Freight Total: 0.00  
Tax Total: 0.00  
Order Total: 10,006.50

Configurable	Branch	Inventory ID	Related Items	Warehouse	Line Description	UOM	Quantity	Qty. On Shipments
	PRODWHOLE	FOODBREAD		RETAIL	Hot Dog Buns 8 PK (12per pack)	EA	50.00	0.00
	PRODWHOLE	FOODCHP96		RETAIL	Wise Potato Chips 1.25oz Bags / 36PK	EA	80.00	0.00
	PRODWHOLE	FOODHOTDOG		RETAIL	Ball Park Beef Franks 3lbs 2 PK	EA	50.00	0.00
	PRODWHOLE	FOODKCF35		RETAIL	Coffee K-Cup Sampler Coffee 35 Count	EA	100.00	0.00
	PRODWHOLE	FOODSUGAR		RETAIL	Sweet N Low Sugar 12pk	EA	25.00	0.00
	PRODWHOLE	FOODTEA96		RETAIL	Liptons Cold Brew Tea Bags 6 Pack	EA	50.00	0.00



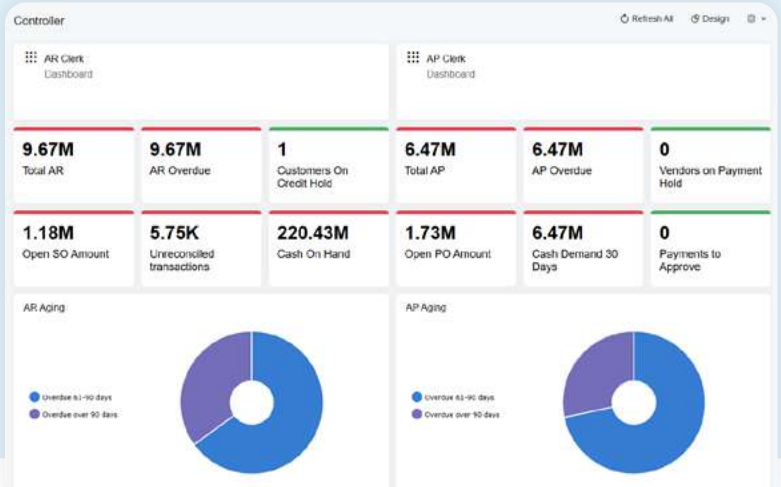
## Order Management

Streamline your purchasing and sales processes with automated order management that eliminates manual tasks and ensures accuracy. Easily create, track, and approve purchase orders while maintaining clear visibility into costs and vendor commitments. Efficiently manage sales orders with flexible pricing, discounting, and order fulfillment tools that enhance customer satisfaction.



## Financial Management

Simplify accounting, automate invoicing and payments, and ensure accuracy effortlessly. Make smarter decisions with real-time insights from intuitive dashboards. Streamline approvals and cash management to boost efficiency and reduce errors. Manage expenses, track profitability, and optimize budgets with tools that keep you financially agile and positioned for success.





## Inventory Data Management

Gain full inventory control with real-time tracking to minimize shortages and overstock while optimizing fulfillment. Automate replenishment with forecasting, eliminating guesswork. Streamline transactions, increase turns, and reduce carrying costs with powerful analytics. Whether managing warehouses, coordinating shipments, or adjusting pricing, Acumatica keeps operations smooth and profitability high.

Item Warehouse Details

Inventory ID \* NIKON1 - Nikon Coolpix P100

Warehouse \* RETAIL - Retail Warehouse

Status Active

GENERAL INVENTORY PLANNING PRICE/COST MANUFACTURING

Planning Method Settings

Planning Method Inventory Replenishment

Replenishment Settings

Replenishment Class PURCHASE - Purchase

Override Replenishment Settings

Seasonality NONE - No seasonality - constant demand

Replenishment Source Purchase

Replenishment Method Min./Max.

Replenishment Warehouse VA-WHOLESL - Services East Warehouse

### Warehouse Management

Screens

Pick, Pack, and Ship

Receive and Put Away

Scan and Issue

Scan and Receive

Scan and Transfer



## Warehouse Management

Acumatica's warehouse management enhances efficiency with mobile access, barcoding, and automated workflows for picking, packing, and shipping. Real-time tracking, barcode scanning, and guided workflows speed up fulfillment while reducing errors. Seamless shipping integrations ensure fast order processing, keeping customers happy. Whether managing one warehouse or a complex network, Acumatica provides the agility and visibility to keep operations running smoothly.



## CRM

Acumatica's CRM automates marketing, streamlines sales, and simplifies customer support. Boost engagement, close deals faster, and resolve issues efficiently—all with full visibility into customer interactions to strengthen relationships and drive growth.

Opportunities

OP000410 - Upgrade to existing hardware

Opportunity ID OP000410

Status New

Opportunity Class \* PRODUCT -...

Stage 01 Nurture

Estimated Close ... \* 10/27/2025

Business Account C00000003 - Little, Roob and Tra...

Location MAIN - Primary Location

Contact Brandi Rogahn

Currency USD 1 View Base

Owner Rick Domenico

Description \* Upgrade to existing hardware

ACTIVITIES DETAILS ADDITIONAL INFO QUOTES ESTIMATES CONTACT ADDRESSES ATTRIBU

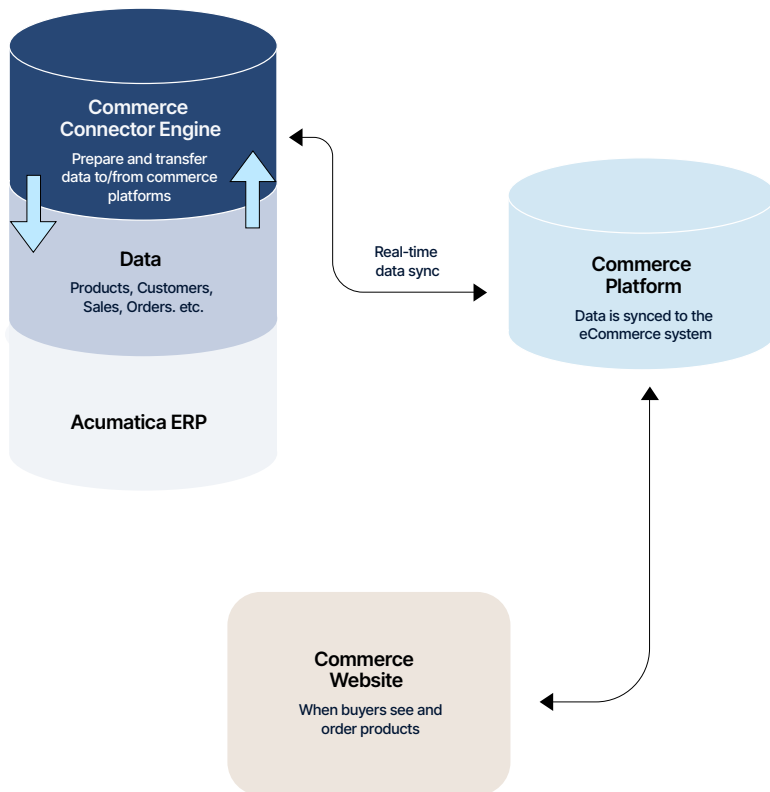
Create Task Create Event Create Email Create Activity Pin/Unpin

Type	Summary	Status	Time Spent	Owner
Task	Follow-up with Supplier	Open	00:00	Maxwell Baker



# Native, Bi-directional Commerce Connectors

Easily sell across channels with native digital commerce connectors for Amazon, Shopify, and BigCommerce with marketplace apps for Adobe (Magento), WooCommerce, and other platforms.



- 100% of the commerce connector lives within Acumatica
- Use REST and GraphQL APIs to communicate with external platforms
- Includes features for managing commerce-specific data
- Extend the connector to support other types of systems

10,000+  
Valued Customers

180M  
Transactions  
Every Month

97%  
User Satisfaction  
Rating

700+  
Dedicated  
Employees



# Last-Mile Features Designed for Your Industry

Acumatica's retail and commerce capabilities adapt seamlessly to your unique business model, whether you're managing specialty retail, B2B distribution, manufacturing with direct-to-consumer sales, or hybrid operations spanning multiple segments. Configure industry-specific workflows and automation rules that align with your distinct sales channels and fulfillment processes, while maintaining unified control over inventory, pricing, and customer relationships across all business units.




 **Agriculture and Nursery Products**  
farm supplies, animal products, seeds, plants

 **Automotive and Transportation**  
vehicles, trailers, motorcycles, planes, boats

 **Chemicals, Plastics, and Coatings**  
gases, fertilizer, adhesives, paint, plastic resin

 **Commercial and Professional Supplies**  
salon and restaurant, funeral, firefighting supplies

 **Electrical, Electronics, and Technology**  
computers, components, lighting, appliances

 **Equipment and Machinery**  
professional, commercial, industrial, construction

 **Fashion, Apparel, Jewelry**  
clothes, footwear, fabric, leather, jewelry

 **Grocery and Alcohol**  
food, ingredients, pet food, coffee, beer, wine

 **Hardware, Plumbing, and HVACR**  
fasteners, hardware, plumbing, heating, valves

 **Health, Beauty, and Medical**  
drugs, vitamins, cosmetics, health supplies, cannabis

 **Home Goods and Furnishings**  
furniture, bedding, flooring, decor, kitchenware

 **Hospitality and Leisure**  
lodging, eating & drinking, theaters, parks

 **Industrial and MRO Supplies**  
parts, cutting, abrasives, tools, packaging

 **Janitorial and Sanitation**  
soap, cleaners, detergents, mops, brooms, toiletries

 **Lumber and Building Materials**  
lumber, windows, doors, shingles, siding, tile, flooring

 **Metals and Minerals**  
steel, metal, coal, stone, glass, concrete, minerals

 **Paper, Publications, and Cards**  
stationery, books, greeting cards, playing cards

 **Petroleum Products**  
oil, gas, propane, natural gas, kerosene, lubricants

 **Toy, Hobby, and Sporting Goods**  
toys, games, bicycles, hobbies, sporting goods

 **Other Retail**  
musical instruments, signs, art supplies, brushes

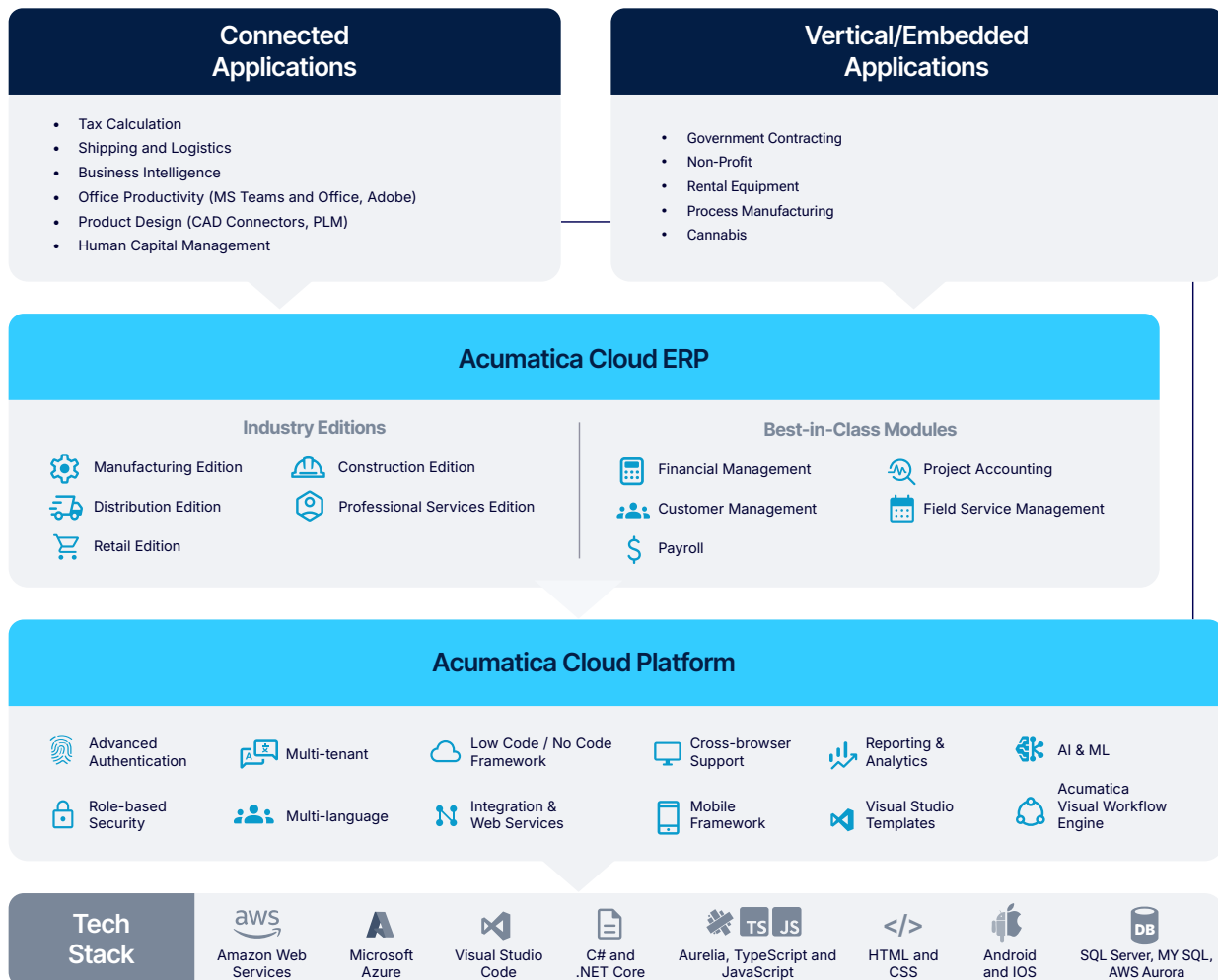


# The Adaptable Acumatica Cloud ERP Platform

The Acumatica Cloud ERP platform is built on the world's best cloud and mobile technology, providing the tools business users need to reimagine an interconnected world.

The architectural framework and application development platform leverage new technologies with user-driven feedback, empowering business users to tailor the system with role-based security and low-code and no-code customization tools for a personalized ERP experience. Developers can easily customize and extend the application to meet unique business and industry requirements.

Acumatica allows users to modify workflows, rearrange screens, customize reports, build dashboards, and tailor the system without writing code. Transform your business, collaborate across departments, and prepare for growth with a business management platform that adapts to your evolving needs.





# Manage your Entire Business with a Modern and Holistic ERP Solution Tailored for Every Need



## Financials

- General Ledger
- Accounts Payable
- Accounts Receivable
- Deferred Revenue
- Recurring Revenue
- Cash Management
- Tax Management
- Bank Feeds
- Fixed Assets
- Payments
- Payroll Management
- Currency Management
- Global Financials
- Multi-Entity/Intercompany
- Time Management
- Expense Management



## Business Insights

- Acumatica Reports
- Generic Inquiries
- Role-Based Dashboards
- Microsoft Power BI
- Business Events



## Wholesale Distribution

- Inventory Management
- Sales Orders
- Purchase Orders
- Purchase Order Requisitions
- Warehouse Management (WMS)
- Distribution Requirements Planning



## Manufacturing

- BOM and Routings
- Production Management
- Material Requirements Planning
- Advanced Planning & Scheduling
- Product Configurator
- Manufacturing Estimates
- Engineering Change Control
- Arena Connector



## Professional Services

- Project Accounting
- Project Management
- Progress and Milestone Billing
- Resource Management
- Contract Management
- CRM Service and Support
- Field Reporting and Mobility
- Time Management
- Expense Management



## Retail & Sales

- Amazon Connector
- Shopify POS Connector
- Shopify Connector
- B2B on Shopify Connector
- BigCommerce Connector
- Sales Orders
- CRM Marketing and Sales
- Customer Portal



## Construction

- Construction Financials
- Cost Projections
- Progress Billing
- Construction Payroll
- Job Cost Accounting
- Project Management
- Field Service
- Equipment Management
- Compliance
- Change Management
- Material Management
- Preconstruction



## Other Industries

- Agriculture, Forestry, & Fishing
- Banking and Finance
- Communications & Utilities
- Educational Services
- Equipment Rental
- Healthcare
- Non-Profit & Membership
- Oil, Gas, and Mining
- Process Manufacturing





# Acumatica – Different by Design

Acumatica is different by design and purposely built to help growing companies thrive in today's digital economy. Our industry-specific business management software features intelligent workflows and market-leading usability that enable companies to manage risk, anticipate disruption, and seize new opportunities. Our principled business practices, growth-friendly licensing, and flexible deployment options put organizations in control of their future.

We recognize that no business succeeds alone, and that's why Acumatica is more than a product—it's a thriving community of partners, customers, and creators committed to delivering technology that enables tomorrow's leading companies to innovate, collaborate, and grow on their terms.

## Customer Bill of Rights



Clear fee structures without surprises



Consumption-based license fees



Always-free educational resources



Adapt and customize to your needs



Freedom to choose partners and providers



Fair pricing without long-term commitments



Own and access your data, now and always



Deployment freedom on a public or private cloud



Comprehensive security for access, data, and devices



Open platform with APIs for rapid integration

+33

Industry-Leading Net Promoter Score

240+

Independent Software Vendors

350+

Global Channel Partners

1

Unique, Singular Product Focus



# Connected Retail and Supply Chain Apps

amazon

shopify

BIGCOMMERCE

Heuristyc

Avalara  
Tax compliance done right

NETSTOCK

eazystock



eWorkplace Apps

DESCARTES  
Pacejet

SPS COMMERCE

“Because our inventory is tied to our eCommerce site, a customer can now see what’s available and be able to predict when they’re actually going to have it in their house and ready to use.”

– Amanda Datte, CFO, [Clive Coffee](#)

Acumatica Cloud ERP is a comprehensive business management solution that was born in the cloud and built for more connected, collaborative ways of working. Designed explicitly to enable small and mid-market companies to thrive in today's digital economy, Acumatica's flexible solution, customer-friendly business practices, and industry-specific functionality help growing businesses adapt to fast-moving markets and take control of their future.

For more information on Acumatica, visit [www.acumatica.com](http://www.acumatica.com) or follow us on [LinkedIn](#)

 **Acumatica**  
The Cloud ERP

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